

REFER A FRIEND & EARN REWARDS

Do you know someone who will benefit by joining Smile Source?

Strengthen Smile Source® by inviting the colleagues you know and respect to enjoy the same advantages you've come to love.

1

Nominate a fellow doctor.
He or she meets with a
Business Development Manager.

You get one free entry to...

Smile
SOURCE® | the EXCHANGE®

No limit!
Earn admission for your entire team!

2

When your nominee joins
Smile Source, you get ...

\$1,000!

Submit your referral at
referafriend.smilesource.com

Smile SOURCE®



ELIGIBILITY REQUIREMENTS

- Prospective member must be the owner of a full-time, full-service dental practice.
- Referrals can be based anywhere in the United States. Eligibility will be determined by the administrator and the regional manager in the territory where the new member will be located.
- Prospective member must not be a potential member that is actively engaged in dialogue with a member of the business development team.
- No duplicate referrals. The check will be submitted to the member who first refers a prospective member. Determination will be made by the business development team.
- Earn entry to The Exchange after your referral meets with Business Development.
- New member must join Smile Source® within 90 days of registering the referral online at referafriend.smilesource.com to earn the \$1,000 check.
- All Smile Source Members are eligible, including Smile Source administrators referring candidates outside their area.
- Referring members must assist with an introductory phone call with the candidate.

FREQUENTLY ASKED QUESTIONS

Q: Does an associate, non-owner dentist get anything for a referral?

A: No, a non-owner dentist does not get any direct benefit, but the practice he/she is in can.

Q: Are there other criteria to meet for a qualified referral, or can a member send in a list of all their colleagues?

A: Members must complete and submit all required information (name, phone number, email address, etc.) on the Refer-a-Friend form online at referafriend.smilesource.com.

Q: Can this be used by an existing member who opens another office with a new owner?

A: No, this cannot be used by an existing member who opens another office with a new dentist owner.

Q: What if referring dentist has multiple practices, as it seems the Referral Fee Eligibility applies to one practice?

A: Referring dentist's practice will receive \$1,000. Referral Fee Eligibility will apply to only one location.

Q: Can a referral be submitted in writing?

A: All referrals must be registered online at referafriend.smilesource.com.

Q: How do I get a free ticket to The Exchange?

A: Refer a fellow dentist online. If your referral attends a meeting with Business Development, you will receive a discount code to register free for The Exchange. There's no limit to how many you can earn. For example, if you refer three doctors who have an interview, you earn three registration tickets.

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Smile Source®

Submit your referral at
referafriend.smilesource.com